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RP Data Full Year Review 2008








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CFO RP Data

RP DATA
Information Services

Full Year Highlights

Strong Revenue Growth	§ Total revenue up 47% to \$46.80M on Jun-07	
Highly Profitable	§ EBITDA up 27% to \$20.8M on Jun-07	
Strong Subscription Customer Growth	§ Average monthly subscribers up 13% to 8,705 § Average monthly spend up 14% to \$325	
Expansion of Valuation Services	§ Valuation services now 10.2% of revenues § Strong growth in electronic valuation services § Strong IP support from First American	
Other Highlights	§ Acquired CPM #2 Commercial Information § Launch consumer site www.myrpdata.com § RP Data Research division launched	

Summary Statement of Financial Performance

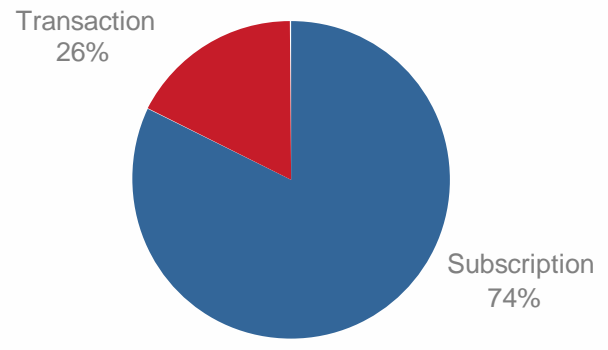
- n Core revenue and valuation services growth produced overall growth of 47%
- n EBITDA margin impacted by :
 - Increased expensed data sets to set up Research division
 - Additional investment in marketing and business development
- n EBITDA margins to remain in 40% to 45% range as company positions for growth with increased data and selling costs and EVR product mix effect.

	FY06	FY07	FY08
(\$'000s)			
Revenue	26,731	31,773	46,814
EBITDA	12,627	16,412	20,809
EBIT	9,221	12,478	15,610
NPAT	3,563	8,103	10,129
EBITDA Margin	47%	52%	44%
EBIT Margin	34%	39%	33%

Product mix

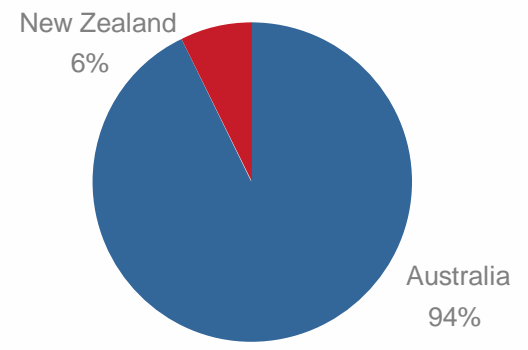
	Property Information Services	Business Services	Valuation Services
Subscription Services	<ul style="list-style-type: none"> n Property Data n On The Market 	<ul style="list-style-type: none"> n Real estate software 	<ul style="list-style-type: none"> n Property Indices n Portfolio valuations
Transaction-Based Services	<ul style="list-style-type: none"> n Consumer Reports n Information brokerage 	<ul style="list-style-type: none"> n Software training n CPD training 	<ul style="list-style-type: none"> n AVMs n Desktop Valuations (EVRs) n Custom Data solutions

Revenue 2008 by Revenue Model



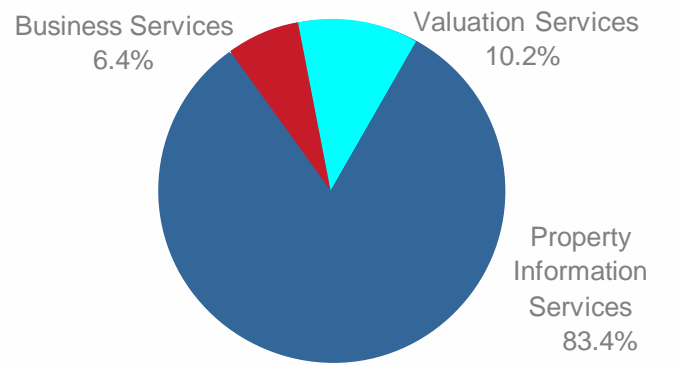
FY07 - 8% transaction, 92% subscription

Revenue 2008 by Geography



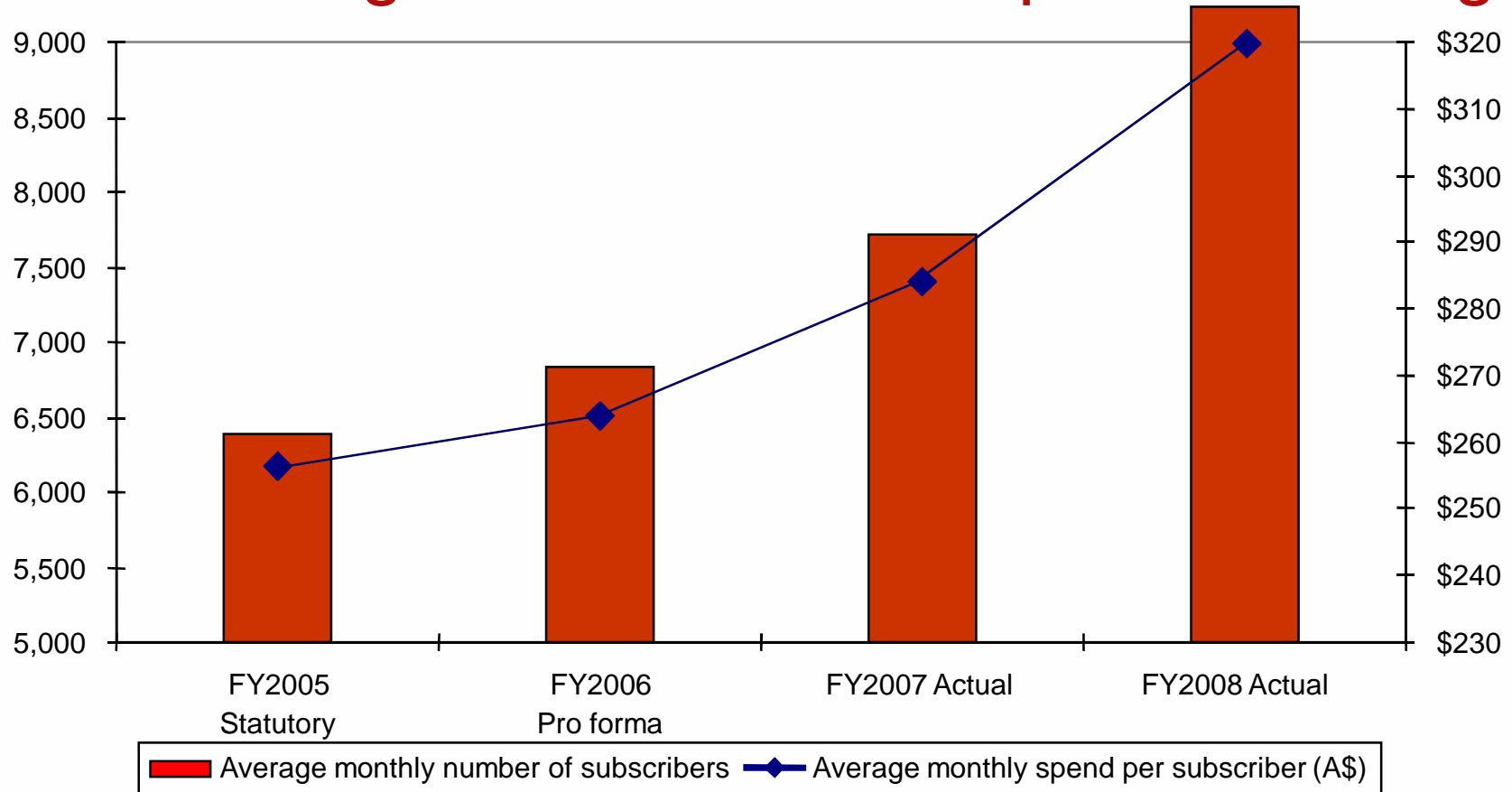
FY07 - 10% New Zealand, 90% Australia

Revenue 2008 by Product Type



FY07 - 10% Bus services, <1% Valuation services, 90% Property Information

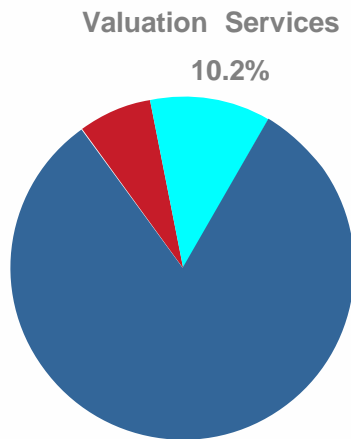
Core business up with Average Subscribers & Spend Growing



- n Jun07 v Jun08 Average Nos: 7,718 v 8,705 Average \$: \$284 v \$325
- n Subscribers still growing but more slowly as property market softens
- n Growth expected from more services to existing customers

Valuation and Risk Solutions growth through customer acquisition

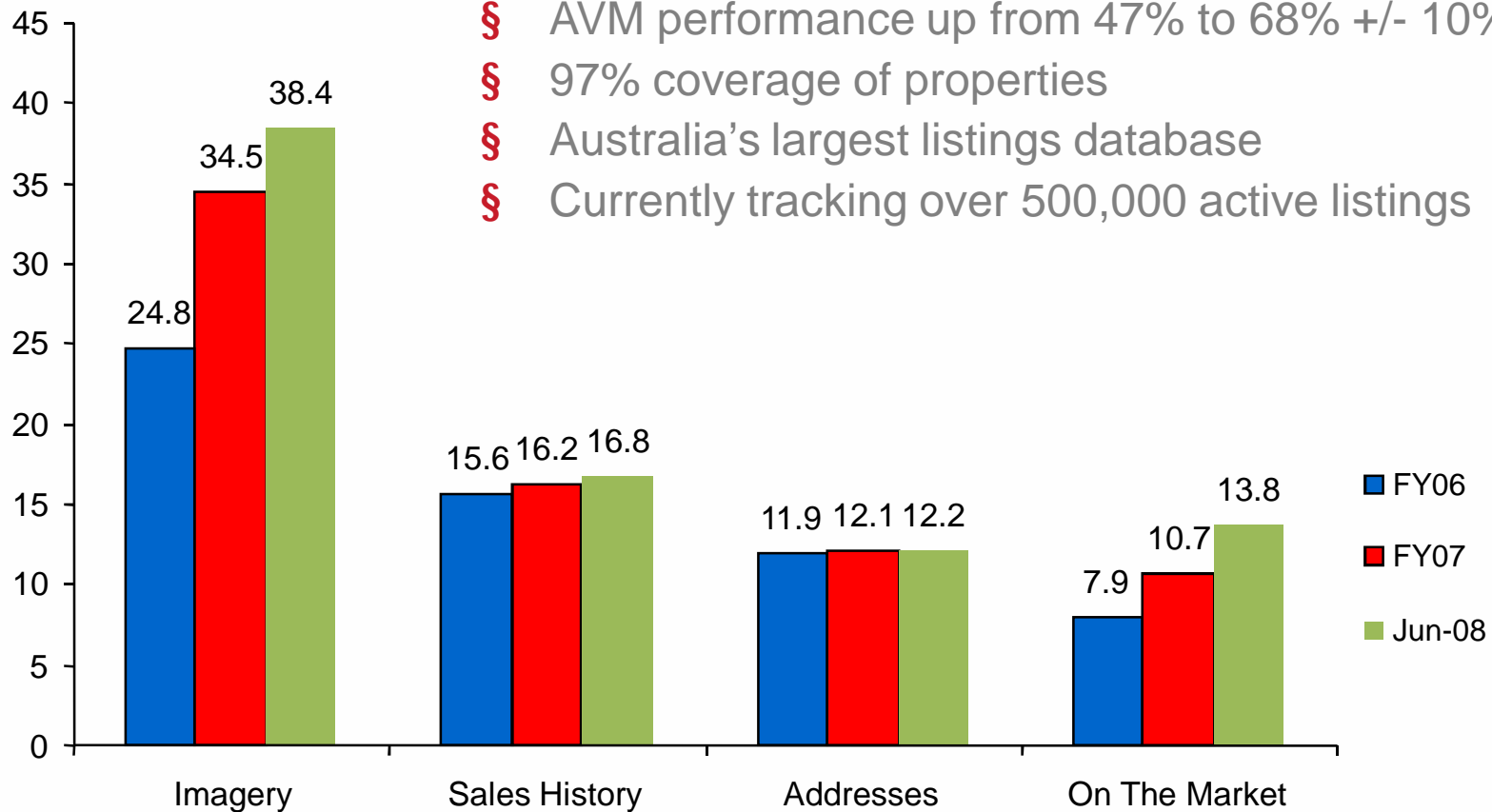
Revenue 1H2008
by Product Type



- n Growth from <1% to 10.2% of company revenue
- n Property valuations volumes down 25% - 30% across industry driven by reduced transaction and funding shortage
- n Continued growth
 - Major banks a focus, significant engagement with RP Data
 - Existing customers offer growth potential
 - Vector launch Q2 will increase uptake of all services

New and deeper data maintains leadership in data and creates new services

- § 109M records up 25%
- § AVM performance up from 47% to 68% +/- 10%
- § 97% coverage of properties
- § Australia's largest listings database
- § Currently tracking over 500,000 active listings



New go to market divisions gaining focus



Residential Property Information



Commercial Property Division



Consumer Division

Buying, Selling, Investing with Confidence.



New Zealand JV

Information Services



Valuation & Risk Solutions



Research Division



Analytical Services

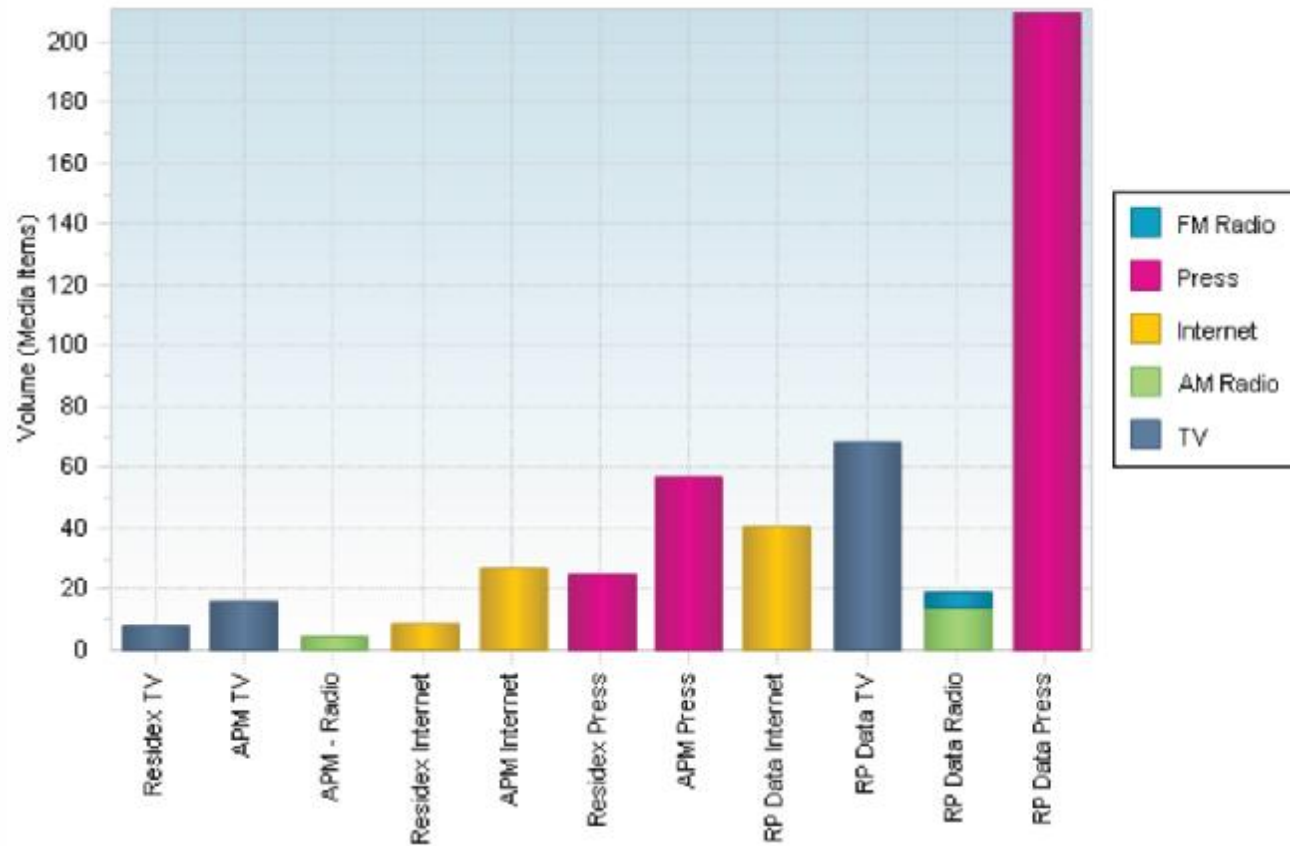


Business Services



Media monitors shows RP data research team #1 in media editorial since January

Volume by Newsfeed and Media Type



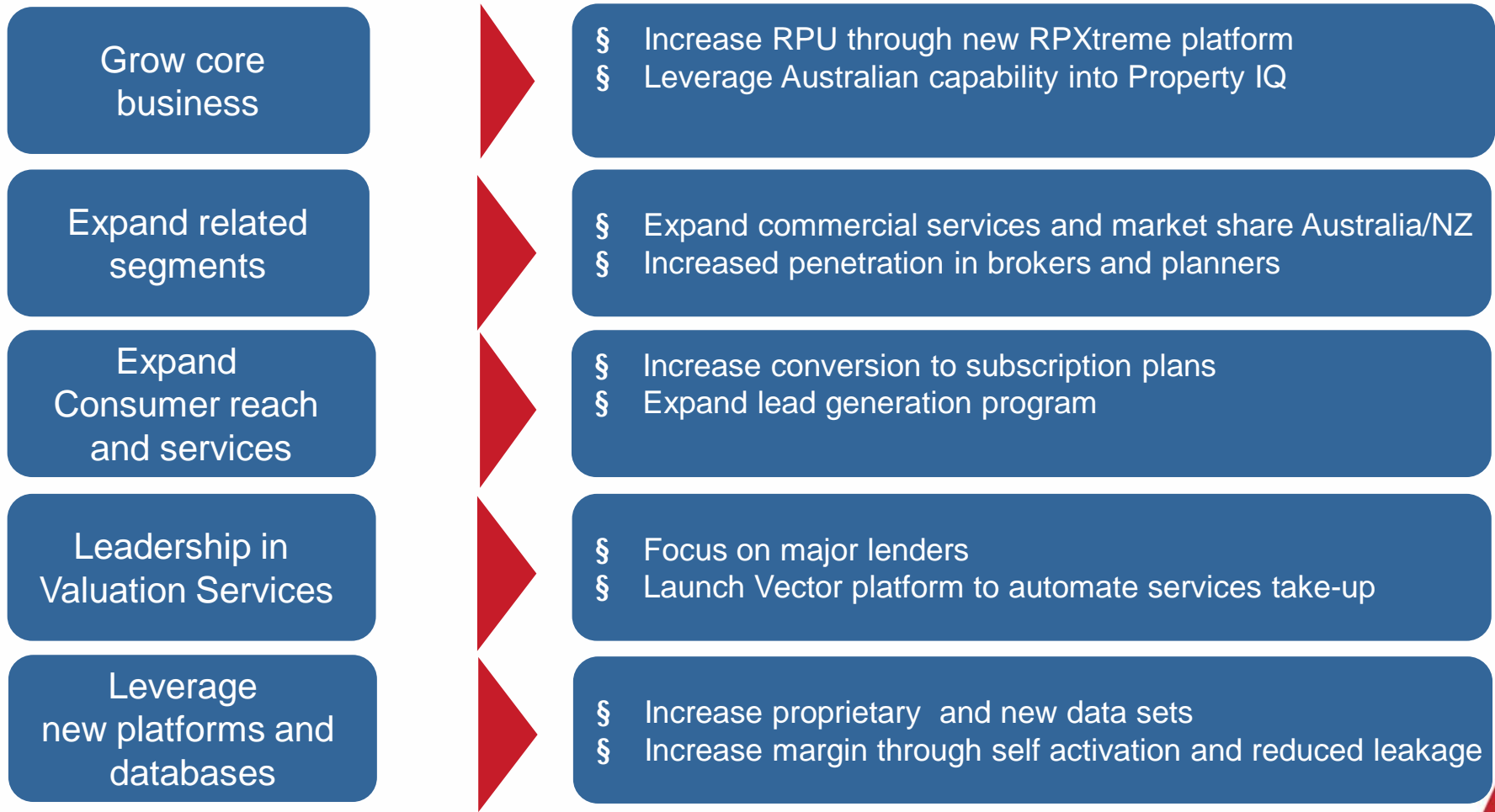
Source: Media monitors May report



Investment in Data and Technology will yield benefits FY09/FY10

- n Increasing data depth and breadth provides new services and increases value of current services
- n Vector platform will increase valuation services uptake and platform for delivery on new risk solutions
- n RPXtreme – new technology platform being deployed company wide through out CY08
 - increase range of services and speed of delivery
 - provides scale and flexibility for new data services
 - new charging models to access new markets

FY09 continue on growth strategies and deploy new platforms for leverage



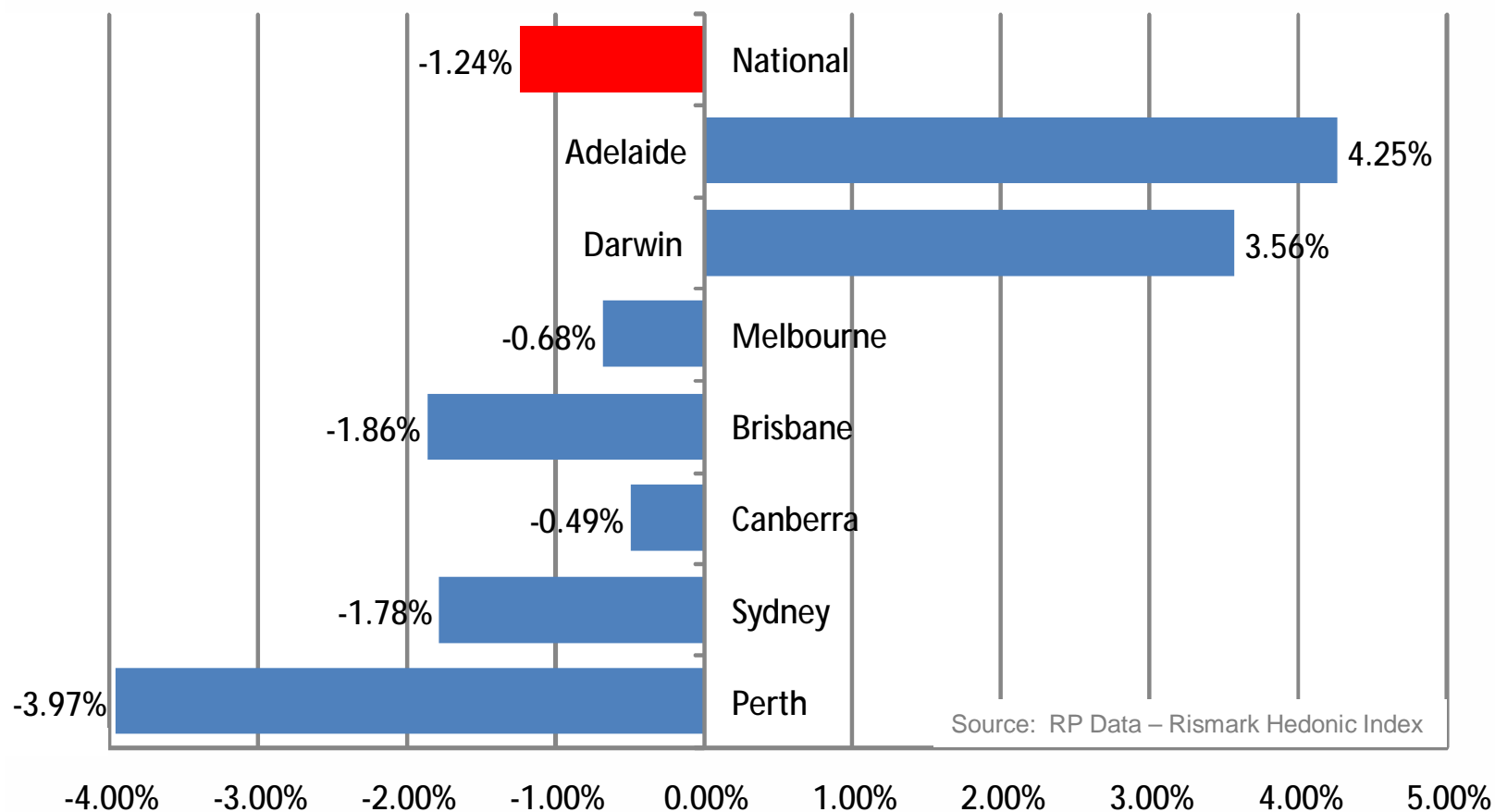
Property Market round up



Soft market conditions evident in '08

Modest value declines recorded across most markets

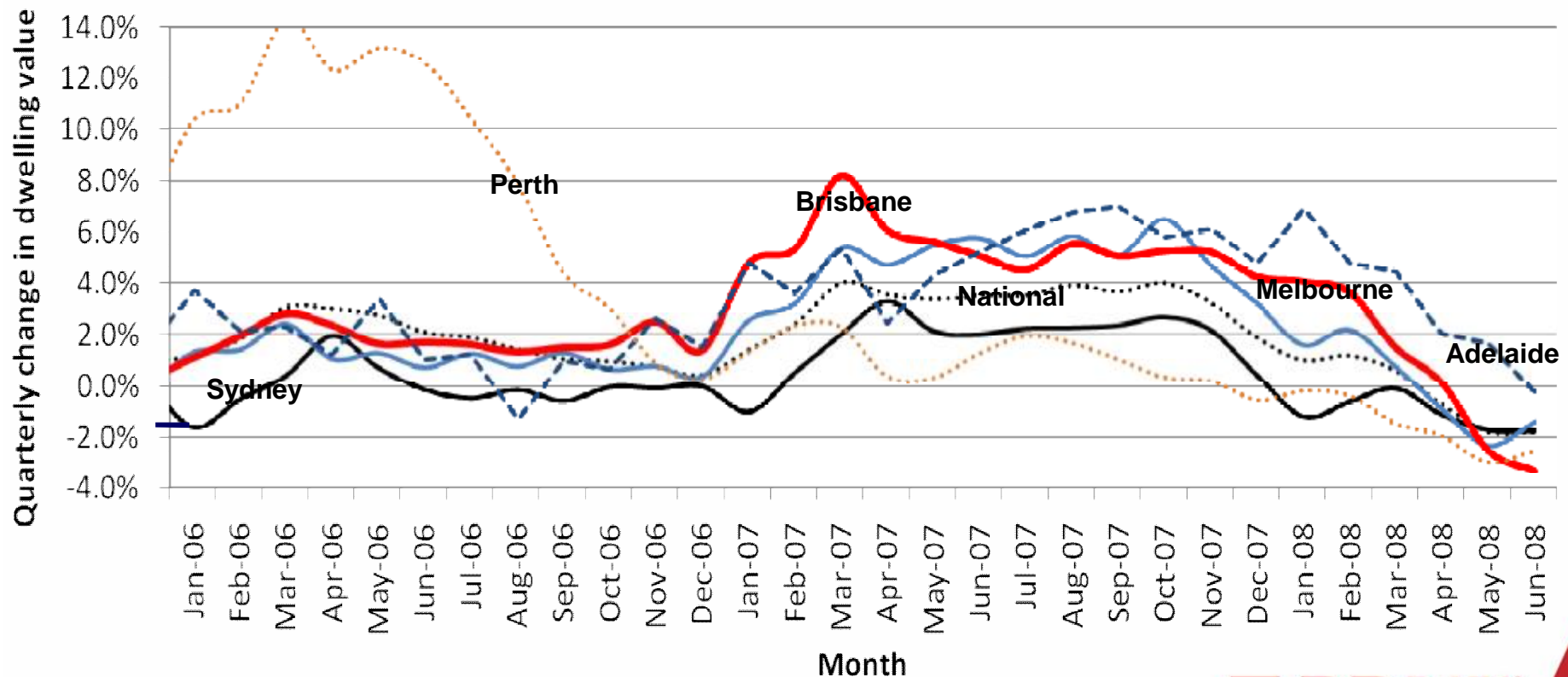
Half year change in dwelling value – six months ending June 2008



Quarterly figures show the slow down

Nationally, value's have shown a moderate decline of 1.82% during June

Quarterly change in dwelling value – three months ending June 2008



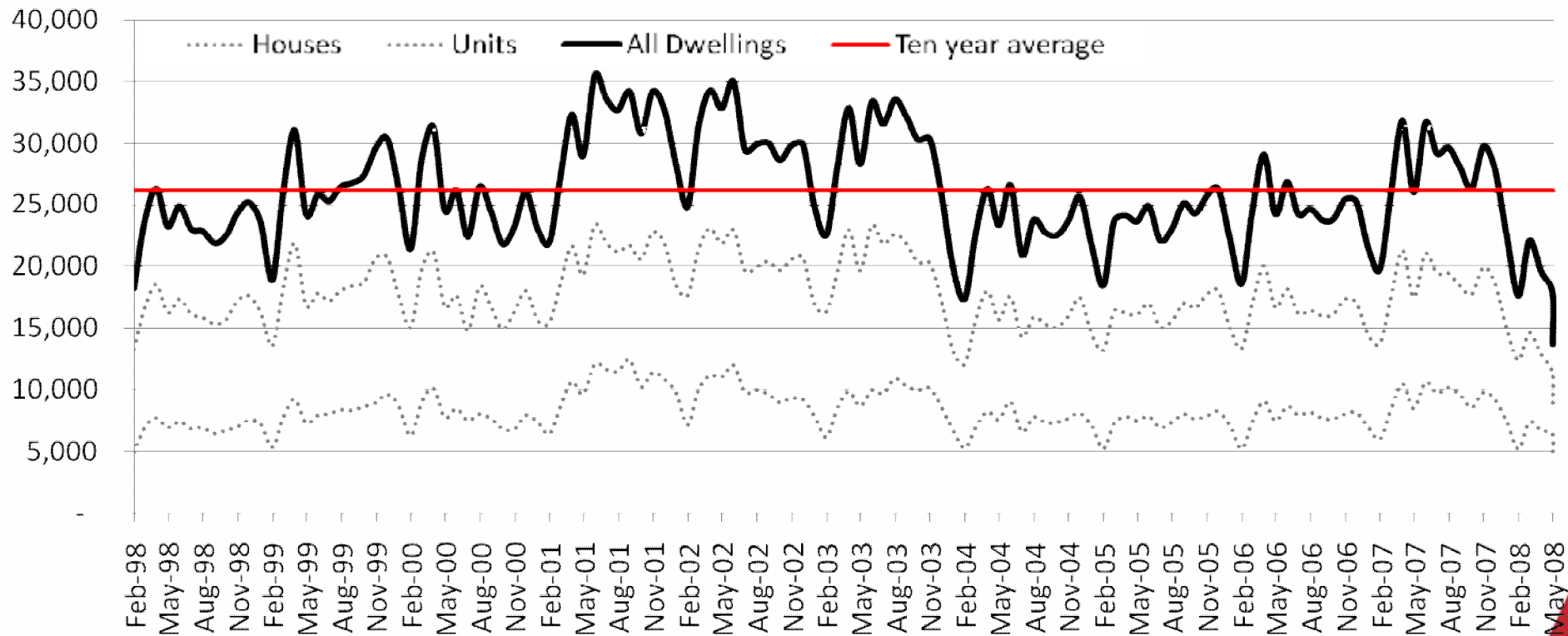
Source: RP Data – Rismark Hedonic Index

Sales volumes

44% fall in volumes March 07 to April 08. Currently around 30% below average

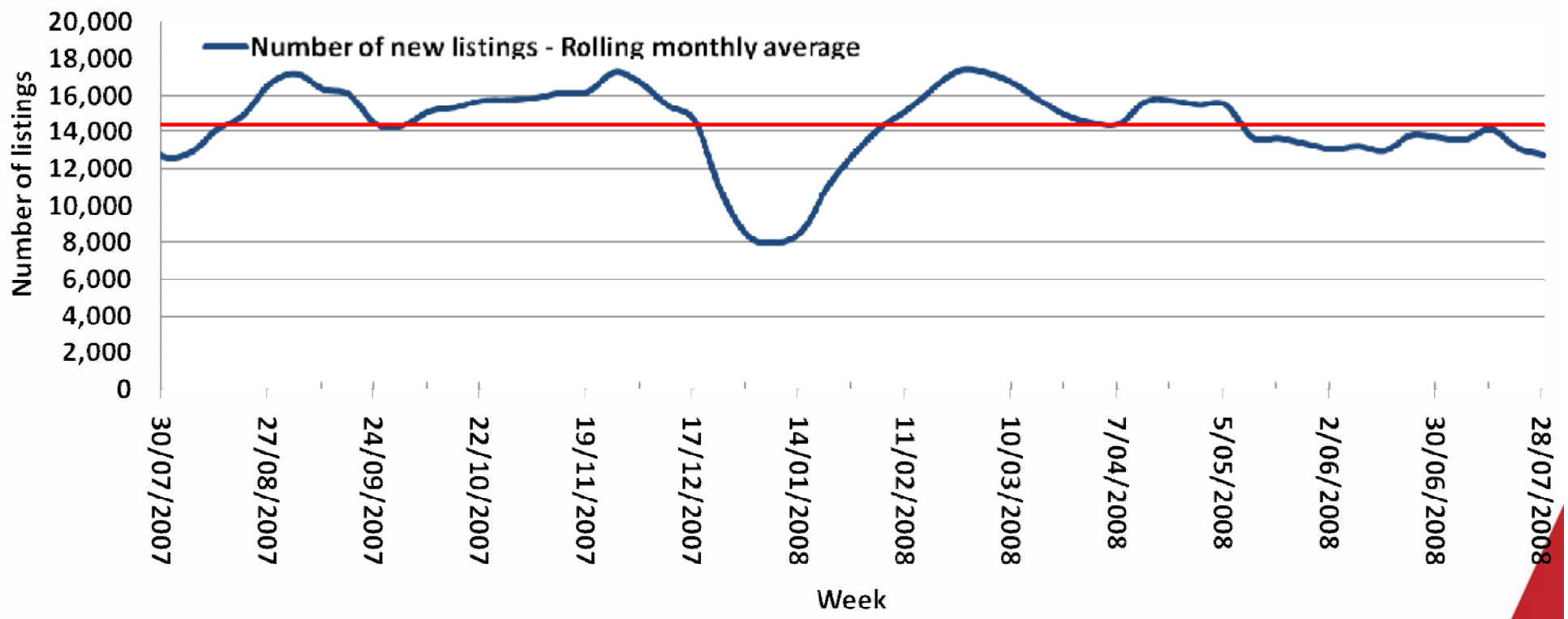
March 07 to April 08 – 44% fall in volumes
Approx. 30% below long term average

National sales volumes – last ten years



New residential listings now below average

New listings - National



Total residential listings getting closer to 12 month average

Total listings - National

